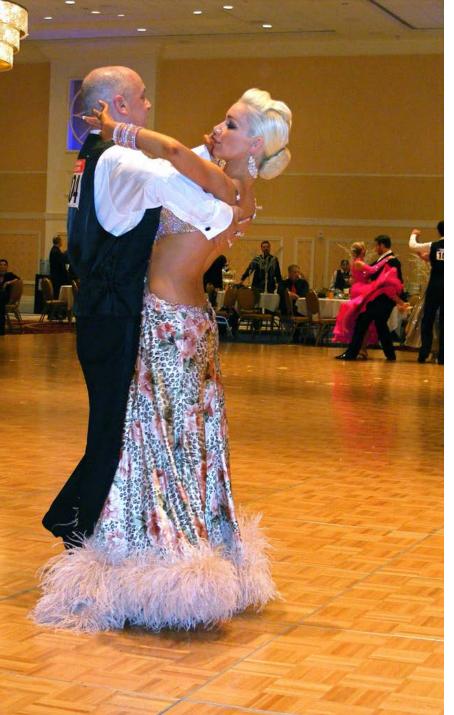
Board Manager Relationship

sandy@lead.org.nz

LEAD CENTRE FOR NOT FOR PROFIT LEADERSHIP



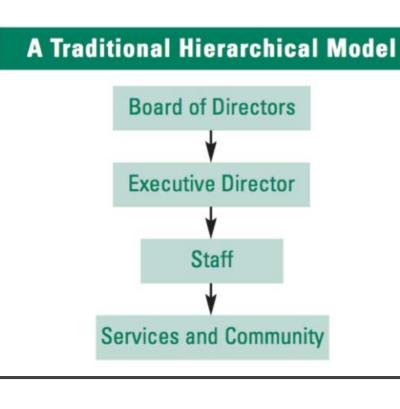
"If governance is an art, then the relationship between an organisation's board and its CEO is a delicate dance"

Australian Institute of Company Directors



Today, the generally accepted rule of thumb is that **boards** are primarily to **"govern and support"** & **chief executives** are primarily to **"manage".**





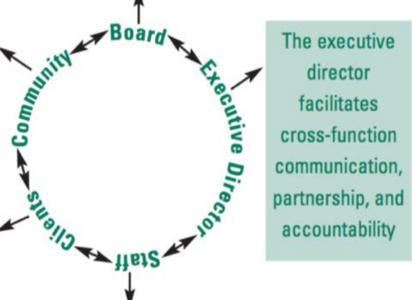
Deborah Linell, Zora Radosevich & Jonathan Spack (2002)

A Partnership Model of a Mission-Focused Nonprofit

The board and the executive director ensure that the organization is accountable to the broader community through open communication and feedback loops.

> Clients inform new programs through feedback, formal evaluation, and participation in planning.

The board governs with accountability to clients, community, and staff



The staff implements programs, is empowered to make decisions as those closet to the work, and partners with clients.

- 1. Fulfill the Board's core duties
- 2. Hire wisely and anticipate succession
- 3. Be clear about roles
- 4. Commit to building a strong relationship
- 5. Be clear about the manager's mandate
- 6. Jointly determine what to include in regular board reports
- 7. Jointly determine the preferred communications formats
- 8. Evaluate manager performance regularly
- 9. Focus on governance as leadership

10. Learn together

Jan Berry and Gary Stern (2010)

1. Make mission matter

2. Fulfill the board's core duties

3. Cultivate the relationships

4. Inform and communicate

5. Structure the board's work

6. Facilitate a balance in roles and responsibilities

Building the Board & CEO Relationship

SHERRILL K. WILLIAMS & KATHLEEN A. McGINNIS (2011)

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5. Structure the board's work





Common overlaps

Whose role is it to . .

- Be the spokesperson for the organisation?
- Write policies?
- Write, file, and distribute the minutes?
- Find new board members?
- Set staff salaries?
- Deal with complaints?
- Sign funding contracts?



What makes a great relationship?

The key to the board/CEO relationship is conversation and clarity

